



EXPENSE REDUCTION

Mobile Network Operators are facing a unprecedented challenge. The combination of market saturation, price competition, increased demand for data, and the cost to deploy 5G is forcing operators to change the way they manage their leases.

Operators need an innovative and systematic approach to optimizing their rent roll and lease terms.



LEASE OPTIMIZATION

- Locked-in long-term rent savings
- Enhanced long-term expansion rights
- Long-term site security



PREPAYMENTS / BUYOUTS

- Zero cost to operator
- Locked-in long-term rent savings
- Enhanced long-term expansion rights
- Long-term site security



EXPIRATIONS & RENEWALS

- Extend expiring leases
- Improve lease economics -rent/escalator
- Enhanced lease terms



IMPROVE LEASE TERMS

- Expansion rights
- 24/7 access
- Auto term renewals

Md7 has been developing innovative solutions for communications networks since 2003.

MD7 NORTH AMERICA
 10590 W. Ocean Air Drive, Suite 300
 San Diego, CA 92130
 +1 858 799 7850

MD7 INTERNATIONAL
 The Capel Building, Mary's Abbey
 Dublin 7, Ireland
 +353 (0) 1905 6154

www.md7.com

